

DR. MATTHEW OGUNBUKOLA, MBA, DBA

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I am a results-driven professional with 20+ years of experience in business strategy and technology management. I have a proven track record of delivering operational excellence and building lasting relationships with stakeholders. My expertise in IT program management and business analysis enables me to design and execute successful business strategies, plans, and procedures that set organizations up for growth and success. Throughout my career, I have delivered high-priority IT and non-IT projects on time and within budget.

CORE PROFICIENCIES

- Leadership
- Strategy Planning
- Change Management
- Operations Management
- Global Operations
- Business Planning
- Program Development
- Problem-Solving
- Informed Decision-Making
- Design and systems thinking
- Data Analysis
- Organizational Development
- Strong Negotiation Skills
- Critical Thinking
- Project management

LEADERSHIP HIGHLIGHTS

- Successfully implemented Anambra State Government in Nigeria Employee Attendance System for 70K civil and public servants, resulting in reduced government funding.
- Created a statewide database for government planning, internally generated revenue collection, resource sharing, and issuance of biometric identity cards with unique state numbers for state residents.
- We integrated all transactional databases for the state and identified management database platforms for all government agencies, increasing annual state revenue by 80%.
- Led a team of Project Managers, Software Developers, and Operations Executives to implement a mobile payment platform for Chams that the Central Bank approved in Nigeria. After successful approval in principle (AIP), Central Bank granted a final license to operate as a mobile payment operator, increasing sales by 70%.

MARYLAND DEPARTMENT OF HEALTH | Baltimore, MD

10/2022 - Present

Senior Program Director

In my capacity as a Senior Program Director at the Maryland Department of Health, I am responsible for overseeing the full life cycle of multiple projects, from initial conception to final delivery. My primary objective is to ensure that the program team remains focused and aligned with the departmental objectives, while consistently delivering high-quality programs to the public.

ANNE ARUNDEL COMMUNITY COLLEGE | Odenton, MD

8/2022-Present

Adjunct Professor

As an Adjunct Professor teaching business and leadership courses, my role is to provide students with the knowledge and skills they need to succeed in the business world. I am responsible for planning and delivering lectures, developing course materials, assessing student performance, and providing feedback to help students improve their understanding of the material.

MATGRACE CONSULTING LLC | Annapolis, MD

6/2018 – 10/22

Project Management Consultant

In my role as a Managing Consultant, I specialize in driving innovation and identifying new business opportunities that support the goals of the Maryland Community Action Partnership. Specifically, I am responsible for overseeing the development and implementation of IT security projects, as well as managing a team of five professionals.

Notable Achievements:

- Collaborated with the management team to develop strategies to advance company goals and streamline business practices.
- Created and maintained project plan budgets and tracked cross-functional teams' deliverables by ensuring the timely completion of critical milestones in a high-paced environment.

- Reported regularly to stakeholders and Senior Management via program dashboard and status review meetings.
- Performed negotiation and contracting services to incorporate the creation of mutual confidentiality agreements, statements of work, various amendments, and the review of license and maintenance agreements.
- Conducted vendor and product selection services to involve product and market research, request information, RFPs, reference checking, project demonstrations, and compiled vendor scorecards.
- Create, develop, and deliver performance review and strategic analysis presentations at multiple organizational levels.
- Provide insights on external and internal factors driving results and highlight opportunities to improve the business further.
- Improve productivity by 50% by enhancing the operational process for Maryland Action Partnership (MCAP)

INCLUSION SERVICES INC. | Laurel, MD

2/2017 – 6/2018

Senior Project Manager

As a Senior Project Manager, I oversee full project lifecycles and ensure the successful delivery of all project deliverables. My leadership style motivates project teams to align with project objectives while applying expert knowledge in project management and risk management techniques. I streamline processes, manage budgets, evaluate progress, and track project status. I'm adept at identifying gaps and developing action plans to address them across the project lifecycle. Additionally, I adhere to compliance processes, troubleshoot problems, and manage resources across multiple projects.

My ability to expertly prioritize projects and manage resources results in high-performing project teams. I cultivate positive, long-term relationships with sponsors, stakeholders, vendors, customers, and teams to drive tangible project outcomes and results. I also quickly identify, develop, and evaluate alternative solutions to meet business requirements and ensure proper project closure with post-project critiques and lessons learned.

Notable Achievements:

- Successfully formed high-performing project teams.
- Fostered positive relationships with stakeholders to achieve desired organizational goals.
- Maintained effective contract administration for various contracts.
- Conducted negotiations and monitored pricing for goods and service contracts.

HXT KRYPTOS DC LTD. | Lagos, Nigeria

5/2015 – 1/2017

Chief Operating Officer

As the Chief Operating Officer, I am responsible for providing strategic leadership and management to ensure effective operational controls, administrative and reporting systems. My work involves identifying and hiring talented professionals to drive the company's growth and success. I also manage client interactions, project scheduling, status reporting, risk management, resources management, conflict resolution, staff development, and financial management.

Notable Achievements:

- Directed the transition from three legacy data centers to a single class A facility.
- Completed the \$4M project in two years, saving the organization \$525K in annual expenses.
- Contributed to product line expansion and cost savings by managing the company's multi-phased business/technology process implementation.
- Implemented new policies and business processes to strengthen and streamline operations.
- Developed and executed strategies to increase sales by 70%.
- Leads cross-functional initiatives to reduce costs and improve service levels for both internal and external customers
- Successful track record as Project Manager for SaaS & PaaS projects
- Develop an appropriate supply chain strategy to maximize customer satisfaction at the lowest possible cost.
- Leads the supply chain team in executing best practices and measuring performance through agreed Key Performance Indicators (KPIs).
- Directs and coordinates company supply chain functions through strategy, resource optimization, profitability maximization, and KPIs resulting in the maximization of customer satisfaction.

CHAMS PLC, | Lagos, Nigeria

1/2011 – 5/2015

Head of Operations

I am the Head of Operations, responsible for overseeing a large team of 200 members in a dynamic and fast-paced environment. I work diligently to assign contracts while balancing risk and continuously develop and execute policies, procedures, and objectives for the department. With a focus on creating tangible business results, I engage with stakeholders at all levels of the organization to drive organizational advancement and champion business process changes. I have a proven track record of efficiently developing solutions to promptly resolve business and project problems to ensure client satisfaction.

Notable Achievements:

- Managed \$500M identity management projects across ten states for the Nigerian government, focused on strategic business and organizational goals.
- Analyzed technology, vendors, and contract administration.
- Supervised a team of 20, created Standard Operating Procedures, and reported activities promptly.
- Drove organizational change and served as a champion for business process changes.
- Developed solutions to promptly resolve business and project problems, ensuring client satisfaction.
- Strong commercial skills to drive sourcing and demand management strategies across many IT categories. Achieve a value target of \$8.5M for FY17 while innovatively developing new cost-reduction strategies and improving negotiable spending via sourcing and demand management, including spend consolidation and vendor rationalization.
- Develops & manages vital supplier relationships to serve the local site in the most efficient manner.
- Effectively collaborating with and leveraging other Global Procurement teams and business partners globally (Americas, EMEA, and Asia)
- Works directly with the sales department to determine the most cost-effective distribution solution for finished goods transportation to customers.

Chief Information Technology Manager | Supercard Limited IT Company | Lagos, Nigeria 6/2008-1/2011

As Chief Information Technology Manager, I have a track record of producing and revising project plans that meet client specifications and terms of reference, while adapting to changing needs and environmental adjustments. I am skilled in preparing comprehensive work plans, delegating project tasks, monitoring daily operations, and piloting project progress according to project scope and timeline. Additionally, I assess employee performance based on individual task weight, deadlines, quality of work, and attitude.

Notable Achievements:

- Developed a leadership alignment approach and employee communication plan, which increased the awareness and adoption of a major organizational restructuring and saved the organization \$1.5 million.
- Defined the strategy, deployed the tactics, and developed the sustainment plan that increased usage of internal self-service channels by 20% and reduced call volumes by 10%.
- Built the deployment strategy and all ancillary support materials for the successful rollout of a new employee performance dashboard used daily by over 3,500 employees.
- Developed the leadership alignment and organizational readiness approach to successfully implement a key technology replacement that impacted over 50,000 State government employees.
- Consulted with the C-suite to establish an in-house, standardized change management practice adopted by the Project Management Office (PMO).
- Facilitated executive teams in identifying process improvements and service level changes that resulted in a 40% reduction in State operating costs and yielded a saving of \$86.3 million within two years.
- Oversaw the migration of data from an old legacy system to a new enterprise resource planning (ERP) platform.

EDUCATION AND CREDENTIALS

Doctor of Business Administration (DBA) | California Intercontinental University, Irving, U.S.A – November - 2021

Master of Business Administration (MBA) | University of Sunderland United Kingdom- 2013

Bachelor of Arts, Mass Communication | Institute of Management and Technology, Enugu, Nigeria- 1996

Certifications and Professional Training

- PRINCE 2 Certified- **APMG**
- Certified Scrum Master (**SMAC™**)- **International Scrum Institute**
- Certified Scrum Product Owner®(CSPO) - **Scrum Alliance**
- Certified Six Sigma Green Belt™ (**CSSGB™**) **International Six Sigma Institute™**
- Six Sigma Master Black Belt™ (**CSSMBB™**) **Certification International Six Sigma Institute™**

- Agile Leadership- **Scrum Alliance**
- Agile Practitioner- **Institute for Agility & Innovation**
- Certified Identity Governance Expert (CIGE)[®] -**Identity Management Institute[®] (IMI)**
- Master Project Manager (MPM) Certification- **AAPM[®] The American Academy of Certified Project Managers**
- Change Management **Certified**
- Member Academy of Management – USA